POSITION SPECIFICATION

TITLE: Applications Engineer (m/f) Electronic Materials

COMPANY: LORD Germany GmbH

LOCATION: Hilden (near Düsseldorf)

The department

Technical Service Structural Adhesives & Electronic Materials

Your role

The Applications Engineer will be LORD’s field based application expert for the relevant customers. S/He must be able to demonstrate the value of our products and services and be capable of adjusting customer process to enable our products to run appropriate. The Applications Engineer plays a key role in innovation, both in identifying opportunities in the market and communicating them into the LORD organization and in bringing new products and technologies to the Sales Force and the market.

- Provide technical service support to customers for LORD electronics products in assigned market areas and guide the customers to proper technical solutions
- Effectively communicate (verbally and in writing) with internal and external customers
- Plan, supervise, conduct and document field trials related to internal knowledge building projects and programs to address customer needs and inquiries in an accurate and timely fashion
- Plan and Present technical/product seminars or training sessions in a clear and informative manner

Your profile

- Engineering degree with 5-8 years’ experience or M.S. or Ph.D. with 3-5 years’ experience
- Experience with qualification of pottants and/or adhesives in a manufacturing environment.
- Application expertise with multiple types of equipment used in Electronic assemblies
- A track record of commercial success
• Experience formulating epoxy, silicone, polyurethane, or acrylic products desirable
• Experience in the fields of automotive electronics, electric/hybrid vehicles, power electronics, or LEDs desirable
• Excellent time management and organizational skills
• Expertise with external customer engagements
• Strong collaboration and communication with internal & external teams
• Awareness of chemical laboratory safety procedures
• Willingness to travel in D-A-CH region
• Driver’s license
• German
• Fluency in English language for communication with colleagues in the US and globally

ABOUT LORD CORPORATION
We are a privately-held Company with world headquarters in Cary, North Carolina, USA. We have regional headquarters in Geneva, Switzerland and Hong Kong, 17 manufacturing facilities in 8 countries and more than 90 strategically located sales and support centres worldwide. Founded in 1924, our technical expertise is built on decades of experience and knowledge in engineering and science. Customers say our technical support is one of our defining strengths. We provide value to our customers by collaborating closely with them on product design, process engineering and product performance. LORD employs close to 3,000 people. As an Employer, we believe in the worth and dignity of each individual and in the need to provide an environment which promotes individual and team development as demonstrated by continuous improvement, leading to external and internal customer satisfaction.

Visit www.LORD.com/EMEA to find out more about us.

APPLY NOW!

Please send your application including Salary expectations and availability to germany_careers@lord.com
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